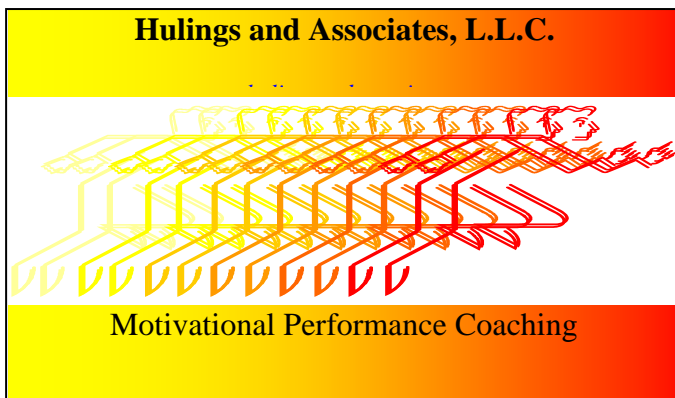


*The Leadership
Journey – The 12
Archetypes and
your Leadership*

Team Leadership – MIEM 2010



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The Archetype of the *Innocent*

Strength Words		Shadow Words	
Optimism	Trust	Naiveté	Denial
Hope	Faith in all	Oblivious	Childlike
Simple Virtue			

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Innocent</i> will inspire and desire those they lead to be positive and always looking on the bright side of the day ...	<i>Leader Innocent</i> will reward those who follow who are cheerful and optimistic – <i>they may struggle with followers who point out problems and can't see solutions.</i>	At the end of the day <i>Innocent</i> might say it was a great day because everything worked out, just as he or she thought it would; inspiring others to have an equally great outlook despite the tragedy or difficulty they are in.

Insight Tips for putting *Leader Innocent* to work in your own Leadership Style – *Successfully Taken from Just Middle Manager (www.justmiddlemanager.com)*

1	Begin to look at each problem you face by gathering specific positive outcomes the problem might accomplish. Make a list of positive outcomes in a purely optimistic manner. Of course, those outcomes might not ever be realized. But they certainly won't be realized if you are not looking for them ahead of time.
2	In the darkest hour, remember what you believed. Don't doubt in the dark what you believed in the light. Make a specific list of those things that are true no matter the circumstances you face. Principles you live by are not diminished by circumstances you face; they are simply clouded by the fog of the war you now find yourself fighting.
3	Remember, things don't always work out. Don't be crushed when things don't work out as you thought they might. Sometimes life doesn't have a fairy tale ending. It is okay to hurt, and it is okay to have hurt happen when it is out of your control to change it.
4	Don't get caught looking so far into a pleasant future that you get blindsided by the reality of today. You have to pay careful attention to the problems of today, for they won't go away simply because you are looking for a silver lining. The rain doesn't quit simply because you think of the sun.
5	Others won't always bail you out. You may have to solve your own problems with a planned, specific approach. Think about how things should be and then put together a plan that you, personally, will complete to make sure it happens. There may be someone to rescue you, but the rescuer may be waiting for you to do something yourself. The tossed life-ring is only valuable when the drowning victim reaches for its salvation.

Application(s) for your Environment

What three ways would you apply this to your specific environment

1.	
2.	
3.	

The Archetype of the Orphan

Strength Words		Shadow Words	
Realism	Alertness	Cynicism	Victimize
Independent	Empathy	Complaining	Overly Critical
Seldom Blindsided		Overly Cautious	

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Orphan will inspire and desire those they lead to be vigilant and watchful ...</i>	<i>Leader Orphan will reward those who spot possible danger first – they may struggle with followers who stick their head in the sand or have their head in the clouds most of the time.</i>	At the end of the day the <i>Orphan</i> might say it was a great day because he or she survived it; rescuing self and others from the edge of destruction or certain peril.

Insight Tips for putting *Leader Orphan* to work in your own Leadership Style – Successfully –Taken from Just Middle Manager (www.justmiddlemanager.com)

1	Keep your eyes open. Don't get so caught up in your ideas that you lose sight of the dangers those same ideas (or, perhaps those of others) may present. Vigilance is a blessing and a curse. Embrace both its beauty and its burden
2	Remember that although we all may be similar, we are not all the same. Because the Orphan has a tendency to be a leveling philosophy, make sure you allow others to aspire to be something greater than they may want to be or greater than you may want to be. Leveling for the sake of leveling is not a positive attribute. Think of the parents who want the child to walk in their footsteps. Sometimes children have to get their own wings for life. True, ducks don't give birth to eagles, but some ducks fly while others only quack.
3	Working with others to accomplish a common goal is one of your strengths. But working with others demands a certain level of trust. Even though others may have hurt you in the past be willing to trust again. It is a worthy character quality to possess even if it didn't help in some other story or some other life moment.
4	Don't resolve to live at a certain place in a certain time or with a certain experience. Set your sights higher sometimes. It is okay to seek safety, but only if you are actually safe. You may be simply endangering yourself further by placing yourself in a predictable position of mediocrity. Being comfortable isn't necessarily being safe.
5	Life is full of difficulties. If you live (or maybe more accurately, <i>don't live</i>) your life controlled by them, you will not only miss out on both the great blessings life can bring you but you will bring others down with you. Face the difficulties with a plan to live above them or, also with them, if they can't be defeated. However, don't let the difficulties of life defeat you; manipulate them so they can define your character and style.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

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3.	

The Archetype of the *Warrior*

Strength Words		Shadow Words	
Discipline	Courage	Arrogance	Ruthlessness
Determined	Skill	Fear of losing Power	Overly Competitive

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Warrior will inspire and desire those they lead to be competitive and battle sound ...</i>	<i>Leader Warrior will reward those who follow to fight harder and longer – they may struggle with followers who are too soft or show too much sympathy or fair-mindedness.</i>	At the end of the day the <i>Warrior</i> might say it was a great day because he or she won; was victorious in battle and secured the reward.

Insight Tips for putting *Leader Warrior* to work in your own Leadership Style – *Successfully* – Taken from *Just Middle Manager (www.justmiddlemanager.com)*

1	Don't always be <i>argumentative</i> . The <i>Warrior</i> tendency is to want to fight over things believed or held to. However, wars always have casualties. You may be right and have a correct strategy to win the fight, but you may lose the war or a friend in the process. Learn how to employ your desire to win the argument, debate or battle in more collaborative ways.
2	Know the shadowy side of your nature is to be super <i>competitive</i> . Everything doesn't have to be a contest to win. Failure to see the shadow may prevent others from viewing the shiny side (your desire for excellence and for winning) in a positive manner. You don't have to lose but you have to avoid always having to compete.
3	Don't always feel as though you have to rescue those in trouble. They may need rescuing but you may not be the person for the job. That doesn't mean your skills are lacking but that others may not view a rescue as the answer to their problem. Others sometimes want to and need to solve their problems themselves. However, if you do attempt a rescue and it doesn't work it may not be your skills that are lacking. The old adage <i>you can bring a horse to water but you can't make him drink</i> may be in play in your rescue operation.
4	Don't view all problems through the lens of someone's failures or deficiency. Sometimes even the strongest of warriors run into problems. Everyone has failures and defects. Learn to have a healthy view of those around you and of yourself as well. Admitting your lack of skill or that you need to learn something isn't the end of the world. It may very well be the beginning of new growth and great influence and power.
5	Don't view power and strength as the end but rather virtues to use along the path life. Life should not be defined by how much power you have or how much strength you can accumulate. Use your power and strength to serve others. Doing so will provide you with even more power and strength. True strength and power is when you know how to use the two in your service of others.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

1.	
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3.	

The Archetype of the *Caregiver*

Strength Words		Shadow Words	
Community	Nurturing	Enabling	Martyrdom
Compassion	Generosity	Guilt Motivated	Doing others Jobs

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Caregiver will inspire and desire those they lead to be caring and concerned about others ...</i>	<i>Leader Caregiver will promote and reward those who show sacrificial servant-hood – they may struggle with followers who show a lack of compassion or are too driven and competitive.</i>	At the end of the day the <i>Caregiver</i> might say it was a great day because he or she helped someone; served others sacrificially in a great way and thus enabling others to complete their own life journey.

Insight Tips for putting *Leader Caregiver* to work in your own Leadership Style – *Successfully* – Taken from *Just Middle Manager (www.justmiddlemanager.com)*

1	Embrace the act of serving and taking care of those you lead. People will respond to those who not only seem to care about them and their welfare, but actually do something practical to demonstrate that caring. The old adage <i>that people don't care what you know until they know you care</i> is an obvious truth every leader should embrace. Serving others is not a real obvious culture commodity in today's macho-lead-from-strength-and-power point of view. But it is a secret strength needed for today's leaders.
2	Be aware that not everyone wants your help and care. You may see them as victims and see them in a way you can alleviate their pain, but they may not want your help. They may be seeking help from others or other sources. Don't feel rejected when they don't succumb to your aide, however. They might know best what they need before you do.
3	Be careful that when you do help others that you don't eventually enable them. Because you are helping them they may tend to rely upon your help time and time again and never really support themselves. It is easy to help them because you get energy and reward out of the act. But, the best help you give them might be that you don't help them at all. Or that you teach them how to help themselves. Does <i>if you give a man a fish he will eat for a day, but if you teach him to fish he will eat for a lifetime</i> make any sense here?
4	Don't neglect yourself. It is easy to hang out in the ruts of life looking for others and forgetting to take care of yourself. Remember you can't help others if you have run yourself out of gas. Taking care of you is perhaps the best way and the first step in taking care of others. You may feel awkward at first taking care of yourself, but over time you would see that it gives you new energy and new freedom to take care of others.
5	Make sure others know that you are available to help them but you have limits. You have to set your limits and publish them verbally so that others not only know them but will observe them as well. Outlining your personal limits will protect you from abuse, help others to grow without you and will give you time to recover from past work and service to others.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

1.	
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The Archetype of the *Seeker*

Strength Words		Shadow Words	
Autonomy	Ambition	Lack of Commitment	Alienation
Wanderer	Possibility	Loneliness	Disappointment

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Seeker will inspire and desire those they lead to be inquisitive and adventurous about ...</i>	<i>Leader Seeker will promote and reward those who show a deep desire to step out and be alone with ideas – they may struggle with followers who won't take a risk or prefer to live in an established pattern.</i>	At the end of the day the <i>Seeker</i> might say it was a great day because he or she left societies' norms and found a new idea, new place or a new path others missed.

Insight Tips for putting *Leader Seeker* to work in your own Leadership Style – *Successfully* – Taken from *Just Middle Manager* (www.justmiddlemanager.com)

1	Embrace the act of searching something out. True seekers love to find new things and new adventures in problems and in opportunities. Go a different way to work; order something on the menu you haven't ever ordered; take a trip without a map; look at a problem with a completely different frame of view. Looking at a problem in a different way may allow the seeker in you to come away with a new plan, a new method, a new idea, or a new solution. Don't be afraid to try a new approach to an old problem.
2	Remember that true seeking is a lonely job. If you are really going to seek out something new and unthought-of you will certainly be alone in the seeking. You will have times when the loneliness seems scary and dark. But, true seeking is fighting through the unknown to discover something or visit something no one else has seen.
3	If you are always seeking you may not ever be stopping. You can't always be seeking. At some point you have to land in one place or the seeking you are doing will just be a nice way to cover up the lack of responsibility and the inability to grow up and do something. Seekers have to eventually land somewhere for real meaning to take place. Seeking for the sake of seeking nullifies the value of what you find.
4	If you leave the beaten path all the time and refuse to conform to others or the life around you, be careful that others don't view you as odd and refuse to take you seriously. Because you refuse to conform, others may refuse to listen to your new found ideas and methods. There is some safety in the beaten path, if only to use it as a conduit for your fresh ideas and thoughts.
5	If you are willing to take a risk and look for new things you must be careful to realize that you may waste valuable time and it may not work out the way you hoped. To discover new ideas is a risky adventure. Not all new ideas are worthy to explore. You may go down many canyons before you discover an open pass.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

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The Archetype of the *Lover*

Strength Words		Shadow Words	
Passion	Commitment	Overly sensual	Objectifying others/things
Enthusiasm	Love cures all	Entanglement	Failure to let go

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Lover will inspire and desire those they lead to be unified and passionate in their concerns and causes ...</i>	<i>Lover will promote and reward those who show a deep desire to return love and affection – they may struggle with followers who are too private or untrusting and are suspicious of their motives.</i>	At the end of the day the <i>Lover</i> might say it was a great day because he or she established a new relationship, saved a damaged one or was able to hold onto, through love, a person, occupation, place, hobby, event or anything that has become the object of their desire.

Insight Tips for putting *Leader Lover* to work in your own Leadership Style – *Successfully - Taken from Just Middle Manager (www.justmiddlemanager.com)*

1	Make commitments. Don't be afraid to commit to something. It will balance the <i>Seeker</i> in you and will allow others to see that you are invested in people, the project or mission of the team.
2	Don't hold on so tight to those in your life that they can't breathe. A warm embrace is always nice, especially on a cold day or in a bad situation. But, you can embrace for too long and too hard, smothering the very person for which you have love or concern. Don't allow your love for them to become an enclosed fence around their lives.
3	Don't be afraid to embrace someone; if not physically, then emotionally or even spiritually. People have a large hole in their lives that can only be filled by other people. There is a reason that when people breakup with someone in marriage or friendship most find someone else. It is in the human DNA to love and be loved. Embrace it!
4	Make sure you establish boundaries in your life so you don't fall into the tendency of the lover to be promiscuous or inappropriate. You can create a warm mood and a warm environment but you can't cross the line and do something inappropriate because the mood or environment made it easy. Moods should be just moods, not diving boards into improper indulgence.
5	Love can solve any issue but you still have to find a functional and practical method by which to do so. The <i>feeling</i> of love is not a replacement for the <i>action</i> of love. Find ways to be practical without sacrificing your desire to love others and be loved by them.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

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The Archetype of the *Destroyer*

Strength Words		Shadow Words	
Metamorphous	Revolution	Hurting Others	Out of control anger
Revolution	Capacity to let go	Harming Self	Cold detachment

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Destroyer will inspire and desire those they lead to be useful and calculating in their ...</i>	<i>Leader Destroyer will promote and reward those who don't waste time on invaluable activities and make good decisions about moving on with a willingness to fix what they can and disregard what they can't – they may struggle with followers who won't let go of ideas, projects or the past.</i>	At the end of the day the <i>Destroyer</i> might say it was a great day because it was revolutionary; he or she let go of something that was wasteful and made way for something that was not.

Insight Tips for putting *Leader Destroyer* to work in your own Leadership Style – *Successfully* - Taken from *Just Middle Manager* (www.justmiddlemanager.com)

1	Learn when not to let go. Not everything or everyone you have held for years will continue to provide the same sense of security, enthusiasm or excitement. But that doesn't mean you have to let it or them go completely. The reason the grass looks greener on the other side may be because you haven't watered your own side.
2	Learn how to let go. If you become really skilled with a knife, you might be able to carve well and cut even better. But cutting and carving tend to leave their marks. Careless butchers can often lose a finger before they cut their last piece of beef. Don't make a mistake with the knife. Cut carefully and surely lest you injure yourself and others.
3	Learn when to let go. Be measured in your response to end something. Moving on for the sake of moving on isn't a great philosophy. Let go gently and remember others may not be ready to move on. You may have to give them a ride on the bus and let them see some of the sights before they really want to move completely.
4	Calculate the pain of letting go. Don't let go blindly. Remember that it might hurt you and will certainly hurt others. Knowing the pain of letting go doesn't make it any easier or more comfortable. It doesn't even make it more predictable. It might make it more tolerable, however.
5	Learn to live with the scars. Letting go often leaves a long lasting scar. Scars are usually something we hide because they are embarrassing or just plain ugly. But, come to realize the scar is also a great reminder of lessons learned and times not so good. A scar is nature's tattoo of the meaning and lessons of life.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

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The Archetype of the *Creator*

Strength Words		Shadow Words	
Inventive	Imaginative	Self-indulgence	Overwhelmed
Resourceful	Visionary	Prima-Dona	Self-Governed

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<p><i>Leader Creator will challenge and inspire with vision those they lead to be as equally creative in their work ...</i></p>	<p><i>Leader Creator will promote and reward those who come up with innovative ideas and plans – they may struggle with followers who lack creativity and show little interest in their ideas and their desire to color outside the lines.</i></p>	<p>At the end of the day the <i>Creator</i> might say it was a great day because it was visionary; he or she was able to see or create something concrete or, better, come up with the idea for something stable and tangible.</p>

Insight Tips for putting *Leader Creator* to work in your own Leadership Style – *Successfully*. Taken from *Just Middle Manager (www.justmiddlemanager.com)*

1	Embrace the life of entrepreneurship. But, realize it is not a normal life. <i>Creator's</i> live a different life style and walk to a different sounding drum. Being an entrepreneur is a great life but because it is not orthodox it does have its difficulties. You can't have one without the other.
2	Prepare yourself for entrepreneurship by taking risks. Taking a risk is tough but it is essential for those who wish to be creative. You have to take a risk to make things happen. The <i>Creator</i> will naturally take a risk. For those learning to become <i>Creator's</i> don't be afraid to use training wheels – go slow with it at first.
3	Accept the fact that some things won't work out. If you take a risk you will ultimately find yourself making more mistakes than others. Don't shy away from taking the risks even if you have multiple mistakes. How does that familiar quote go: <i>I didn't make a mistake I simple discovered another way this won't work.</i>
4	When things work out don't simply take credit for it because it worked out. Since every failure is not yours so too not every success is attributed to your genius. Don't try to take credit for something that just happened from your mistake. Be willing to let fate have her praise.
5	Don't be quick to dismiss the ideas and designs of others simply because they are not your own. Yes, you may have done it differently and even better, in your mind, but others have great ideas and designs, as well. Learn to embrace and value what they have and try to blend it with your own rather than reject it because it is not your own. True, real genius is hard to find, but it is possible to have more than one in the room.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

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2.	
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The Archetype of the *Ruler*

Strength Words		Shadow Words	
Responsible	In Control	Rigidity	Over Controlling
Sovereign Rule	System Person	Limited Vision	Entitlement

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Ruler will direct and guide with policies and procedures those they lead ...</i>	<i>Leader Ruler will promote and reward those who follow and step in line with their established order. (The Ruler sees power as a positive attribute and shares that power with those who equally recognize its value.) – They may struggle with followers who bend the rules or fight the policies.</i>	At the end of the day the <i>Ruler</i> might say it was a great day because things were put in order and the kingdom is at peace for all the subjects; even if they don't recognize the need for things to be in order.

Insight Tips for putting *Leader Ruler* to work in your own Leadership Style – *Successfully - Taken from Just Middle Manager (www.justmiddlemanager.com)*

1	Take charge when you know no one else will. People expect those with the <i>Ruler</i> archetype to take charge. Don't disappoint them. And, you don't have to wait until they ask. If you wait until they ask someone else less prepared or skilled might volunteer and then you will have the original problem or project to do as well as possibly cleaning up their new mess.
2	Be humble in the exercise of your gifts. Don't leave the servant spirit behind just because you know the situation calls for a <i>Ruler</i> . It is okay to lead and rule without being arrogant and condescending. In fact, it is even more productive and appreciated by those you rule.
3	Be careful not to start dictating your wishes and what you know needs to be done. When the <i>Ruler</i> is in the "flow" he or she can become overbearing and bossy. When you find yourself in a stressful situation you may need to back off and not allow yourself to become too overbearing.
4	Don't be afraid of opposition. Embrace the idea that others may oppose your ideas without actually opposing your leadership. Not every idea or method or policy is right for every situation. So, if others disagree, don't alienate them. Give the same consideration to their ideas, policies and procedures you want them to give you for your ideas, policies and procedures. They will appreciate your willingness to hear them and grant you even more power and prestige as a result.
5	Don't look for appreciation or praise just to get the accolades. Because those around you may feel intimidated by you (and they will), you may foster, unwillingly, a false praise from your followers. Make sure you work with them and let them know that you appreciate their loyalty but you must have sincerity. In fact, address that in your system so they know it needs to be done. Show them why and where in the system accolades can be presented.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

1.	
2.	
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The Archetype of the *Magician*

Strength Words		Shadow Words	
Transformer	Catalyst for Change	Manipulator	Cultist Guru
Healer	Sees Possibility	Lack Reality	Kool-aide approach to life

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<p><i>Leader Magician will inspire those they lead to see what can become of people, projects or circumstances – they will look to transform someone</i></p> <p>...</p>	<p><i>Leader Magician will promote and reward those who gather around and support his or her cause and desires – they may struggle with those who resist transformation or fight change.</i></p>	<p>At the end of the day the <i>Magician</i> might say it was a great day because they were able to change someone or something, even if it didn't want to be changed; using their magical powers to lead, guide, inspire or positively manipulate their subjects into becoming what he or she believes their subjects should become.</p>

Insight Tips for putting *Leader Magician* to work in your own Leadership Style – *Successfully* - Taken from *Just Middle Manager* (www.justmiddlemanager.com)

1	Don't rely on your charisma more than your content. It is very easy for <i>Magician</i> to rely upon his or her charming exterior in life and not develop real inner concrete content. Those who rely upon charm will and can subdue a variety of people. But, effects of that persuasion are short lived as compared to the preferred long lasting consequences.
2	Don't allow your charisma to overpower your content. It is one thing to allow your charm and great people skills to replace your content but it is another to allow them to overpower the meaningful and solid words of counsel and advice you offer. When this happens others will mistake the charisma for content and leave having had a good conversation but not being fully transformed or converted.
3	Remember, not everyone needs a transformation. Simply because you see potential in others doesn't mean they see potential. Or, worse, just because you see potential doesn't mean others see the same potential for themselves. They may see something quite different or desire something different. You shouldn't always look at people for the purpose of converting them. You can lose some good friends and family who don't want to experience the magician's <i>poof</i> .
4	Alert others to the power and pleasure of your kool-aide drink. Others may just drink away because your words are so cool and pleasurable. It is your responsibility to introduce to them their responsibility to filter and qualify your message. Invite them to criticize and question your message before they drink at the cistern of your well.
5	Don't drink only your own kool-aide. Investigate and learn from others. Remember everything that is coincidental isn't always a statement of validity. Search out new thoughts and new ways to look at things. Don't get caught following the same shtick just because it is familiar and you have customers willing to listen. Their applause doesn't mean the trick was good. It just may mean they haven't seen it before. So, don't be afraid to question your material and work on some new tricks now and then.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

1.	
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3.	

The Archetype of the Sage

Strength Words		Shadow Words	
Wisdom	Knowledge	Overly Critical	Pomposity
Healthy Skepticism		Over Skeptical	

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Sage will inspire those they lead to seek truth and the power found in it ...</i>	<i>Leader Sage will promote and reward those who expand their pool of knowledge and seek a better understanding of the world around them – they may struggle with followers who do not take them or their ideas seriously.</i>	At the end of the day the Sage might say it was a great day because they were able to both learn something new and deliver that knowledge to a lesser soul; enlightening them to the greater truth they may have missed along the way but are now being provided for the betterment of their life.

Insight Tips for putting *Leader Sage* to work in your own Leadership Style – *Successfully* - Taken from *Just Middle Manager (www.justmiddlemanager.com)*

1	Embrace and perfect your ability to analyze and use deductive reasoning. Others may not be as good at it but you are and that is a great asset to your leadership style and approach. Fully utilize your ability to gather data and know facts. This only adds to the ability to scrutinize the problem(s).
2	Be careful in your scrutiny that you don't become overly critical of others and therefore alienating their input and contributions. They may not be as equipped as you are to see all the patterns or to know all the issues of the problem. But, they do have some things to offer. Take what they give you and build upon it without offending them.
3	You can be superior to others (and possible most others). That comes with its rewards and risks. You can tend to get all the accolades for knowledge and study but still miss out on real friendships and interaction if others think you feel you are too smart or good for them.
4	Try to show your emotional side once in awhile, even if it hurts. Being smart, intellectual, knowledgeable and/or wise doesn't have to always be stuffy. Learn to laugh at a situation sometimes rather than just getting into analytical or serious mode.
5	Remember, others may be learning things you don't know. Ask them to tell you what they know so that you don't become overly disinterested in smaller things in life. Yes, their stories and experiences might be simple and seemingly unimportant, but they are important to them. And, you might learn something having listened to the knowledge of others.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

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The Archetype of the *Jester*

Strength Words		Shadow Words	
Humor	Living in the Moment	Irresponsible	Insensitive humor
Joyous	Light hearted	Slothful	Con artist
Enjoying life		Practical Joker	

What does it look like in Leadership?	How would you follow it?	What is a successful day look like?
<i>Leader Jester will inspire those they lead to seek fun and fulfillment of life through enjoyment ...</i>	<i>Leader Jester will reward those who are a joy to be around or who find a way to make life fun and enjoyable for others – they may struggle with followers who are always serious and can't seem to enjoy life.</i>	At the end of the day the <i>Jester</i> might say it was a great day because they had fun and made others laugh.

Insight Tips for putting *Leader Jester* to work in your own Leadership Style – *Successfully* - Taken from *Just Middle Manager (www.justmiddlemanager.com)*

1	Keep your sense of humor. Don't allow others to rent "serious" space in your entire mind. If they attempt to, write them a "serious" eviction notice. Your energy is your humor and without it you are not you.
2	Remember that others are not always in tune to your humor. They may observe and believe that your enjoyment of life is not warranted and not proper behavior to have in a work setting. You may have to temper what you do, or more importantly educate them as to why you are trying to mix work with play.
3	Work and play don't always mix well. You can't always go to the bar nor have a company picnic to solve confrontations or complex problems. However, you can find a way to mix them if you are finding a balance between sobriety and levity. Too much of either is never good. They mix better if they have an equal proportion.
4	Be careful that in your quest for fun and humor you don't hurt others. Sometimes your humor is taken the wrong way and people's feelings are hurt. Temper your humor with a desire to be courteous and caring.
5	Be aware that a constantly funny person is great to have in the break room but not always welcome in the boardroom or the war room. If you want to be followed and to have influence on others you have to learn to turn off the humor until you are able to establish a more appropriate setting to let it fly.

Application(s) for your Environment

What three ways would you apply this archetype to your environment?

1.	
2.	
3.	