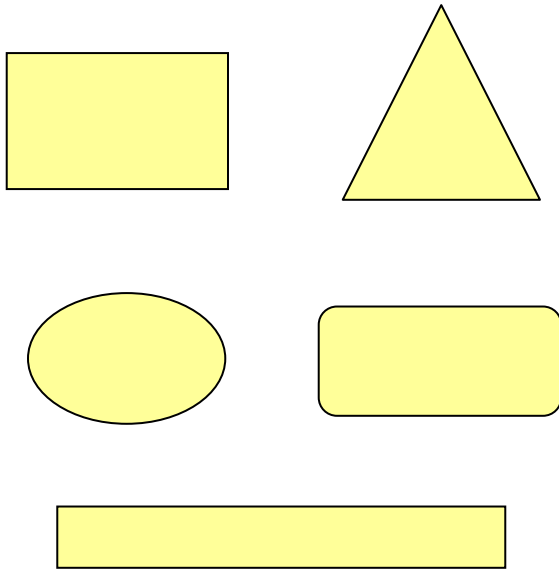


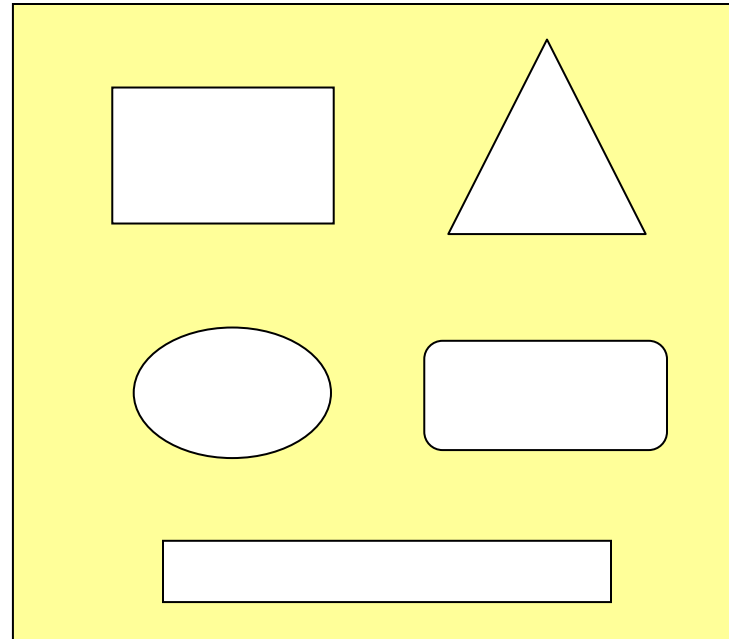
GETTING A HIGHER SUCCESS RATE

(Using Appe-Type Management Theory to get better results in the work place)

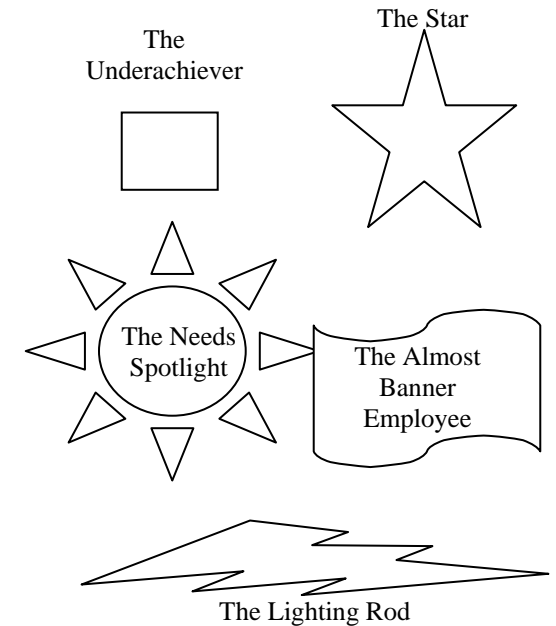
**People you would
have hired - had you
been there in the
beginning**



**Your Mission and with
specific jobs/tasks**



**People you actually
inherited - and have
to work with each day**



Reasons Why Appe-Type Theory Won't Work:

1. Education obstinate to change – not coach-able
2. Top Down Leadership
3. Ever evolving job descriptions
4. Lower %-job performer
5. Wrong People – Wrong Jobs

Reasons Why Appe-Type Theory Will Work:

1. Freedom produces Energy
2. Employees are dancers not statues
3. Process Improvement-Product Completion
4. Focuses on Strengths, not Weaknesses
5. Celebrates who we are, not who ...